

WEEKLY MARKET COMMENTARY

For the Week of Aug. 5, 2013

THE MARKETS

The Dow and S&P continued their year of record breaking last week, with the Dow marking its 30th and the S&P its 25th record close of 2013. The NASDAQ reached a 13-year high on strong earnings from LinkedIn and Yelp. Friday's jobs report offered mixed results, with jobs growth at its slowest since March with 162,000 new positions and a slight drop in the unemployment rate to 7.4 percent, primarily from people leaving the labor force. For the week, the Dow rose 0.65 percent to close at 15,658.36. The S&P gained 1.10 percent to finish at 1,709.67 and the NASDAQ climbed 2.12 percent to end the week at 3,689.59.

| Returns Through 08/02/13 | 1 Week | YTD | 1 Year | 3 Year | 5 Year |
|----------------------------|--------|-------|--------|--------|--------|
| Dow Jones Industrials (TR) | 0.65 | 21.18 | 24.85 | 16.70 | 9.75 |
| NASDAQ Composite (PR) | 2.12 | 22.19 | 26.80 | 17.14 | 9.81 |
| S&P 500 (TR) | 1.10 | 21.33 | 28.09 | 17.44 | 8.69 |
| Barclays US Agg Bond (TR) | -0.09 | -2.30 | -1.95 | 3.26 | 5.22 |
| MSCI EAFE (TR) | 1.42 | 12.05 | 28.12 | 8.38 | 1.83 |

Source: Morningstar.com. *Past performance is no guarantee of future results. Indexes are unmanaged and cannot be invested into directly. Three- and five-year returns are annualized. The Dow Jones Industrials, MSCI EAFE, Barclays US Agg Bond and S&P, excluding "1 Week" returns, are based on total return, which is a reflection of return to an investor by reinvesting dividends after the deduction of withholding tax. The NASDAQ is based on price return, which is the capital appreciation of the portfolio, excluding income generated by the assets in the portfolio in the form of interest and dividends. (TR) indicates total return. (PR) indicates price return. MSCI EAFE returns stated in U.S. dollars.

Which Average? – The S&P 500 was up 20.6% for the 12 months ending June 30, 2013. The index was up 7.3% per year for the 10 years ending on the same date. The index was up 4.2% per year for the 15 years ending on the same date. The index was up 8.7% per year for the 20 years ending on the same date. All numbers are total return performance results including the impact of reinvested dividends (source: BTN Research).

The Value Of Education – The median net worth of American families headed by a person that received a college degree is 3.4 times as large as the median net worth of American families headed by a person that received only a high school diploma (source: Federal Reserve, BTN Research).

Worker Cost – The average employer in the private sector pays 42 cents in benefits (e.g., Social Security, Medicare, unemployment insurance, workers' compensation, life and health insurance, paid leave, retirement plans) for every \$1 paid in salary (source: Department of Labor, BTN Research).

WEEKLY FOCUS – Women at Greater Retirement Risk

A recent study by the Women's Institute for a Secure Retirement (WISER), Urban Institute and the Society of Actuaries, found that women continue to face greater financial risk for retirement than men. With nearly 40 million women reaching retirement age over the next 20 years, planning for retirement needs and accumulating the necessary assets to pay for those needs has never been more important.

According to the study, factors occurring throughout women's working lives often affect their ability to save and build assets. Some factors are:

- Despite advances in the workplace, women continue to earn on average 76 cents for every dollar men earn. Median income for women in 2011 was \$36,500 as compared to \$48,000 for men, with amounts decreasing by age. Nearly half of all women (44.8 percent) work in jobs without retirement plans or 401(k)s. Women are also more likely than men to work only part-time, which generally means lower wages and fewer benefits.
- Women at age 65 are expected to live 20 more years, on average – two years longer than the average for men.
- Women report an average of 13 years out of the workforce, often caring for family. Over their lifetime, women spend an average of 680 hours per year providing care, 160 more hours on average than male caregivers.

While women historically may have relied on their spouse to accumulate wealth to see the couple through retirement years, for most those days have passed. According to the Department of Labor, almost 90 percent of adult women will manage their finances alone at some point in their lives. Beyond saving for retirement years, women should learn early to manage their finances and ensure they understand their finances at any stage of life, even if their spouse actively manages the family money.

Make sure the women you care about – regardless of their age – have the knowledge they need to be financially prepared. You can count on us to always be available to answer your questions or to speak with someone you know that could benefit from our financial experience and knowledge.

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* The Standard & Poor's 500 (S&P 500) is an unmanaged group of securities considered to be representative of the stock market in general. The Dow Jones Industrial Average is a price-weighted index of 30 actively traded blue-chip stocks. NASDAQ Composite Index is an unmanaged, market-weighted index of all over-the-counter common stocks traded on the National Association of Securities Dealers Automated Quotation System. The Morgan Stanley Capital International Europe, Australia and Far East Index (MSCI EAFE Index) is a widely recognized benchmark of non-U.S. stock markets. It is an unmanaged index composed of a sample of companies representative of the market structure of 20 European and Pacific Basin countries and includes reinvestment of all dividends. Barclays Capital Aggregate Bond Index is an unmanaged index comprised of U.S. investment-grade, fixed-rate bond market securities, including government, government agency, corporate and mortgage-backed securities between one and 10 years. Written by Securities America. SAI#706884